

## Profit and Loss Statement, 12 Months

Business name \_\_\_\_\_

For the year \_\_\_\_\_

Amounts in US dollars

| Line                      | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| <b>Income</b>             |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Sales and services        |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Other income              |     |     |     |     |     |     |     |     |     |     |     |     |       |
| <b>Total income</b>       |     |     |     |     |     |     |     |     |     |     |     |     |       |
| <b>Cost of goods sold</b> |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Cost of goods sold        |     |     |     |     |     |     |     |     |     |     |     |     |       |
| <b>Gross profit</b>       |     |     |     |     |     |     |     |     |     |     |     |     |       |
| <b>Expenses</b>           |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Advertising               |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Car and fuel              |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Contract labor            |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Insurance                 |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Office and software       |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Rent                      |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Repairs and maintenance   |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Supplies                  |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Utilities and phone       |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Wages                     |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Bank and processing fees  |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Other                     |     |     |     |     |     |     |     |     |     |     |     |     |       |
| <b>Total expenses</b>     |     |     |     |     |     |     |     |     |     |     |     |     |       |

Profit and Loss Statement, 12 Months (continued)

| Line              | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Net profit (loss) |     |     |     |     |     |     |     |     |     |     |     |     |       |